

# Managing Consultant

£28,840-£32,960



You have a unique talent; you can wear two hats! A successful Managing Consultant can deliver on an exceptional sales pipeline at the same time as utilising a wealth of experience to coach and mentor a team to achieve outstanding results.

#### What's the role?

You'll be expected to develop strategies that motivate and grow your team by setting challenging and stretching KPIs. You'll also be recognising and converting passive candidates and identifying and leading on new business opportunities.

#### What training will be provided?

Building on previous training and development, the role of a Managing Consultant focuses on leadership training and how to inspire and empower your team, coupled with profit & loss and budget management to make the most of business opportunities.

#### How will my performance be reviewed?

Again, you'll be measured and reviewed against financial and behavioural targets. You'll have an infectious personality that lives and breathes the company values and be a brand ambassador for your team.

#### What's this leading to?

Head of Recruitment or Business Manager. Reporting into the Recruitment Director, you will be an exceptional leader, demonstrating a real passion for the company values. You'll need to exhibit a commercial awareness that translates as a top biller.

#### How do I make it happen?

Promotion is dependent on a vacant position, but by proving you're at the top of your game... you'll be in prime position.

Consistently exceeding your financial targets; defining and converting new business opportunities and developing relationships in line with the company brand values.

Embedding yourself as a role model to develop, direct and mentor a team to become exceptional recruiters.

Interested? Send your CV to [careers@connect2staff.co.uk](mailto:careers@connect2staff.co.uk)